

## Lecture 12: Introduction to reasoning under uncertainty

- Preferences
- Utility functions
- Maximizing expected utility
- Value of information
- Bandit problems and the exploration-exploitation trade-off

## Actions and Consequences

- Probability allows us to model an uncertain, stochastic world
- But intelligent agents should be not only *observers*, but also *actors*  
I.e. they should choose actions in a rational way
- Most often, actions produce *consequences* which cause the world to change

## Three Theories

- *Probability theory:*
  - Describes what the agent should believe based on the evidence
- *Utility theory:*
  - Describes what the agent wants
- *Decision theory:*
  - Describes what a rational agent should do (based on probability theory and utility theory)

## Example: Buying a Football Ticket

- Possible consequences:
  - You start watching the game, but then it starts to rain and you catch pneumonia
  - You watch the game and get back home
  - You watch the game but when you get back home you find that the cat ate the parrot
  - You watch the game; when you want to get back home, the car won't start. But your favorite rock start passes by and gives you a ride.
- How should we choose between buying and not buying a ticket???

## Preferences

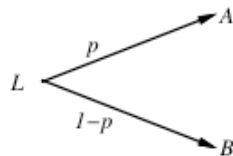
- A rational method would be to evaluate the *benefit* (desirability, value) of each consequence and *weigh* it by the *probabilities of consequences*.
- We will call the consequences of an action *payoffs* or *rewards*
- In order to compare different actions we need to know, for each one:
  - The *set of consequences*  $C = \{c_1, \dots, c_n\}$
  - The *probability distribution* over the consequences,  $P(c_i)$ , such that  $\sum_i P(c_i) = 1$ .
- A pair  $L = (C, P)$  is called a *lottery* (Luce and Raiffa, 1957)
- So choosing between actions amounts to choosing between lotteries corresponding to these actions

## Lotteries

- A lottery can be represented as a list of pairs, e.g.

$$L = [A, p; B, (1 - p)]$$

or as a tree-like diagram:

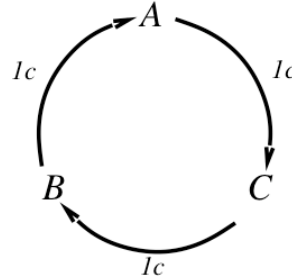


- Agents have preferences over payoffs:
  - $A \succ B$  -  $A$  preferred to  $B$
  - $A \sim B$  - indifference between  $A$  and  $B$
  - $A \not\succeq B$  -  $B$  not preferred to  $A$
- For an agent to act rationally, its preferences have to obey certain constraints

## Example: Transitivity

Suppose an agent has the following preferences:  $B \succ C$ ,  $A \succ B$ ,  $C \succ A$ , and it owns  $C$ .

- If  $B \succ C$ , then the agent would pay (say) 1 cent to get  $B$
- If  $A \succ B$ , then the agent, who now has  $B$  would pay (say) 1 cent to get  $A$
- If  $C \succ A$ , then the agent (who now has  $A$ ) would pay (say) 1 cent to get  $C$



The agent loses money forever!

## The Axioms of Utility Theory

These are constraints over the preferences that a rational agent can have:

1. **Orderability:** A linear and transitive preference relation must exist between the prizes of any lottery
  - **Linearity:**  $(A \succ B) \vee (B \succ A) \vee (A \sim B)$
  - **Transitivity:**  $(A \succ B) \wedge (B \succ C) \Rightarrow (A \succ C)$
2. **Continuity:** If  $A \succ B \succ C$ , then there exists a lottery  $L$  with prizes  $A$  and  $C$  that is equivalent to receiving  $B$  for sure:

$$\exists p, L = [p, A; 1 - p, C] \sim B$$

The probability  $p$  at which equivalence occurs can be used to compare the merit of  $B$  w.r.t  $A$  and  $C$

## The Axioms of Utility Theory (2)

3. **Substitutability**: Adding the same prize with the same probability to two equivalent lotteries does not change the preference between them:

$$\forall L_1, L_2, L_3, 0 < p \leq 1, L_1 \sim L_2 \Leftrightarrow [p, L_1; (1-p), L_3] \sim [p, L_2; (1-p), L_3]$$

4. **Monotonicity**: If two lotteries have the same prizes, the one producing the best prize most often is preferred

$$A \succ B \Rightarrow [p, A; (1-p), B] \succsim [p', A; (1-p'), B] \text{ iff } p \geq p'$$

5. **Reduction of compound lotteries** (“No fun in gambling”): For any lotteries  $L_1$  and  $L_2 = [p, C_1; (1-p), C_2]$ ,

$$[p, L_1; (1-p), L_2] \sim [p, L_1; (1-p)q, C_1; (1-p)(1-q)C_2]$$

## Utility Functions

Theorem (Ramsey, 1931; von Neumann and Morgenstern, 1944): Given preferences that satisfy these axioms, there exists at least one real-valued function  $U$ , called **utility function**, such that:

$$A \succsim B \text{ if and only if } U(A) \geq U(B)$$

and

$$U([p_1, C_1; \dots ; p_n, C_n]) = \sum_i p_i U(C_i)$$

## Reminder: Expected value

- Suppose you have a discrete-valued random variable  $X$ , with  $n$  possible values  $\{x_1, \dots, x_n\}$ , occurring with probabilities  $p_1, \dots, p_n$  respectively. Then the *expected value (mean)* of  $X$  is:

$$E[X] = \sum_{i=1}^n p_i x_i$$

- Example: suppose you play a game in which your opponent tosses a fair coin. If it comes up heads, you get \$1, if it comes up tails, you get \$0. What is your expected profit?

Answer:  $(+1)\frac{1}{2} + (-1)\frac{1}{2} = 0$

## Utilities

- Utilities map outcomes (or states) to real numbers
- Note that given a preference behavior, the utility function is *not unique*
- Eg., Behavior (action choice) is invariant with respect to additive linear transformations:

$$U'(x) = k_1 U(x) + k_2 \quad \text{where } k_1 > 0$$

- With deterministic prizes only (no lottery choices), only *ordinal utility* can be determined, i.e., total order on prizes

## Money

- Suppose you had to choose between two lotteries:
  - $L_1$ :
    - \* win \$1 million for sure
  - $L_2$ :
    - \* win \$5 million w.p. 0.1
    - \* win \$1 million w.p. 0.89
    - \* win \$0 w.p. 0.01
- Which one would you choose?
- Which one *should* you choose?

## Money (2)

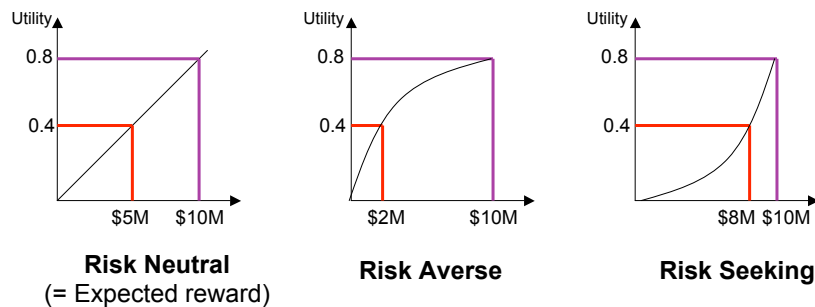
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  - $L_2$ :
    - \* win \$5 million w.p. 0.1
    - \* win \$1 million w.p. 0.89
    - \* lose \$1 million w.p. 0.01
- Which one would you choose?
- Which one *should* you choose?

## Money (3)

- Suppose you had to choose between two lotteries:
  - $L_1$ :
    - \* \$5 million w.p. 0.1
    - \* \$0 w.p. 0.9
  - $L_2$ :
    - \* \$1 million w.p. 0.3
    - \* \$0 w.p. 0.7
- Which one would you choose?
- Which one *should* you choose?

## Utility Models

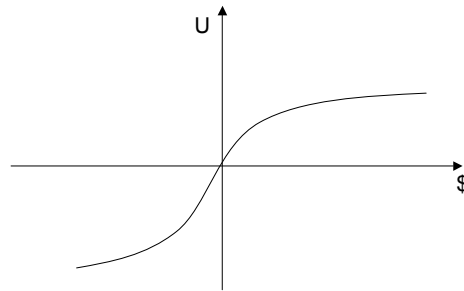
- Capture preferences towards rewards and resource consumption
- Capture risk attitudes
  - E.g. if one is risk-neutral, getting \$5 million has exactly half the utility of getting \$ 10 million
- People are generally *risk-averse* when it comes to money





## The Utility of Money

- Decision theory is *normative*: describes how *rational* agents should act
- People systematically violate the axioms of utility and decision theory, especially regarding money
  - Choose: 80% chance of \$4000 or 100% chance of \$3000
  - Choose: 20% chance of \$4000 or 25% chance of \$3000



## Preference Elicitation

- An increasing number of applications require recommending something to a user or making a decision for them:
  - E.g. movie or book recommendation systems
  - E.g. deciding which cancer treatment to give to a patient (has to take into account chance of survival, cost, side effects)
  - E.g. deciding which ads to show on a dynamic web page
- For this, we need to know the utility that the user associates to different items
- But people are very bad at specifying utility values!
- Preference elicitation refers to finding out their preferences and translating them into utilities
- Very hard problem, lots of current research

## Acting under Uncertainty

- *MEU principle*: Choose the action that maximizes expected utility. Most widely accepted as a standard for rational behavior
- Note that an agent can be entirely rational (i.e. consistent with MEU) without ever representing or manipulating utilities and probabilities  
E.g., a lookup table for perfect tic-tac-toe

## Acting under Uncertainty (2)

- Sometimes it can be advantageous to not always choose actions according to MEU, e.g. if the environment may change, or it is not fully known to the agent
- *Random choice models*: choose the action with the highest expected utility *most of the time*, but keep non-zero probabilities for other actions as well
  - Avoids being too predictable
  - If utilities are not perfect, allows for *exploration*
- Minimizing regret: consider the loss between current behavior and some “gold standard” and try to minimize it

## Example: Single Stage Decision Making

- One random variable,  $X$ : does the kid have an ear infection or not?
- One decision,  $d$ : give antibiotic (yes) or not (no)
- The utility function associates a real value to possible states of the world and possible decisions

	$X = \text{no}$	$X = \text{yes}$
$d = \text{no}$	0	-50
$d = \text{yes}$	-100	10

- Unfortunately  $X$  is not directly observable!
- But we know  $P(X = \text{yes}) = 0.1$ ,  $P(X = \text{no}) = 0.9$ .

## Example: Maximizing Expected Utility

- In our case,  $U$  is:

	$X = \text{no}$	$X = \text{yes}$
$d = \text{no}$	0	-50
$d = \text{yes}$	-100	10

and  $P(X = \text{yes}) = 0.1$ ,  $P(X = \text{no}) = 0.9$ . Compute:

$$EU(d = \text{no}) = 0.9 \times 0 + 0.1 \times (-50) = -5$$

$$EU(d = \text{yes}) = 0.9 \times (-100) + 0.1 \times 10 = -8$$

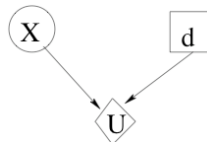
so according to MEU the best action is  $d = \text{no}$ .

## Some definitions

- **Utility function:**  $U(x)$ 
  - Numerical expression of the desirability of a situation
- **Expected utility:**  $EU(a|x) = \sum P(\text{Effect}(a)|x)U(\text{Effect}(a))$ 
  - Utility of each action outcome is weighted by the probability of that outcome
- **Maximum expected utility:**  $\max_a EU(a|x)$ 
  - Best average payoff that can be achieved in situation  $x$
- **Optimal action:**  $\arg \max_a EU(a|x)$ 
  - Action chosen according to MEU principle
- **Policy:** a way of picking actions

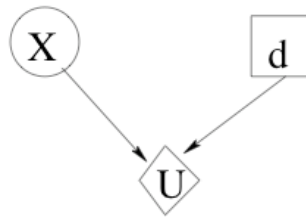
## Decision Graphs

- We can represent the decision problem as a graphical model:



- Random variables are represented as oval nodes
  - Parameters associated with such nodes are *probabilities*
- Decisions are represented as rectangles
- Utilities are represented as diamonds
  - Parameters associated with such nodes are *utility values* for all possible values of the parents
- Restrictions on nodes:
  - Utility nodes have no out-going arcs
  - Decision nodes have no incoming arcs
- Computing the optimal action can be viewed as *inference*

## Example



- Suppose we had evidence that  $X = \text{yes}$ .
- We can set  $d$  to each possible value (yes/no)
- For each value, ask the utility node to give the utility of that situation, then pick  $d$  according to MEU
- If there is no evidence at  $X$ , we will have to *sum out* over all possible values of  $X$ , like in Bayes net inference
- This will give the expected utility at node  $U$ , for each choice of action  $d$

## Information Gathering

- In an environment with hidden information, an agent can choose to perform *information-gathering actions*
  - E.g., taking the kid to the doctor
  - E.g., scouting the price of a product at different companies
- Such actions take time, or have associated costs (e.g., medical tests).  
*When are they worth pursuing?*
- The *value of information* specifies the utility of every piece of evidence that can be acquired.

## Example: Buying oil drilling rights

- Two blocks  $A$  and  $B$ , exactly one has oil, worth  $k$
- Prior probabilities 0.5 each, mutually exclusive
- Current price of each block is  $k/2$
- Consultant offers accurate survey of  $A$
- What is a fair price for the survey?

## Example: Solution

- Compute expected value of information as:  
expected value of best action given the information - expected value of best action without the information
- Survey may say “oil in  $A$ ” or “no oil in  $A$ ”, with probability 0.5 each, so the value of the information is:  
 $[0.5 \times \text{value of “buy A” given “oil in A”} + 0.5 \times \text{value of “buy B” given “no oil in A”}] - 0 = (0.5 \times k/2) + (0.5 \times k/2) - 0 = k/2$

## Value of Perfect Information (VPI)

- Suppose you have current evidence  $E$ , current best action  $a^*$ , with possible outcomes  $c_i$ . Then the expected utility of  $a^*$  is:

$$EU(a^*|E) = \max_a U(a) = \max_a \sum_i U(c_i)P(c_i|E, a)$$

- Suppose that you could gather further evidence about a variable  $X$ . Should you do it?

## Value of Perfect Information

- Suppose we knew  $X = x$ . Then we would choose  $a_x^*$  s.t.

$$EU(a_x^*|E, X = x) = \max_a \sum_i U(c_i)P(c_i|E, a, X = x)$$

- $X$  is a random variable whose value is unknown, so we must compute expected gain over all possible values:

$$VPI_E(X) = \left( \sum_x P(X = x|E)EU(a_x^*|E, X = x) \right) - EU(a^*|E)$$

This is the value of knowing  $X$  exactly

## Properties of VPI

- **Nonnegative:**  $\forall X, E \quad VPI_E(X) \geq 0$

Note that VPI is an expectation! Depending on the actual value we find for  $X$ , there can actually be a loss post-hoc

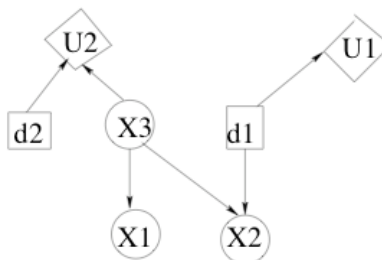
- **Nonadditive:** E.g. consider obtaining  $X$  twice

$$VPI_E(X, Y) \neq VPI_E(X) + VPI_E(Y)$$

- **Order-independent**

$$VPI_E(X, Y) = VPI_E(X) + VPI_{E, X}(Y) = VPI_E(Y) + VPI_{E, Y}(X)$$

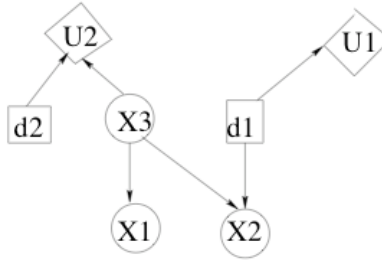
## A More Complex Example



- X1: Symptoms
- X3: is there infection
- d1: decision to go to the doctor
- X2: result of consultation
- d2: treatment or no treatment



### Example continued



- Total utility is  $U1+U2$
- $X2$  is only observed if we decide that  $d1= 1$
- $X3$  is never observed

Now we have to optimize  $d1$  and  $d2$  together!

## Summary

- To make decisions under uncertainty, we need to know the likelihood (probability) of different possible outcomes, and have preferences among outcomes:

**Decision Theory = Probability Theory + Utility Theory**

- An agent with consistent preferences has a utility function, which associates a real number to each possible state
- Rational agents try to maximize their expected utility.
- Utility theory allows us to tell whether gathering more information is valuable.
- Decision graphs can be used to represent the decision problem
- An algorithm similar to variable elimination is useful to compute optimal decision, but this is very expensive in general